

## BOOSTER FUND RAISING



Deer Valley High School  
3/10/2022

**MUSIC & ARTS™**



**MUSIC & ARTS**



WOODWIND  BRASSWIND

GUITAR CENTER  
PROFESSIONAL



## About Music & Arts

The first Music & Arts was located in a small house in Bethesda, MD and run by founder Benjamin O'Brien. When Music & Arts opened its doors in 1952, we offered printed music, music lessons, dance lessons, and art supplies. Ben decided shortly after opening his business that he wanted to focus on music to better serve his customers – a decision that remains intact to this day.

Since the 1990's, Music & Arts has expanded nationwide through organic growth and a series of acquisitions and mergers with other music dealers. In 2005, Music & Arts joined forces with American Music to become the largest band and orchestra instrument retailer in the United States.

Music & Arts now comprises 200+ retail stores, 120+ educational representatives, and 300+ affiliate locations. Based in Frederick, MD, the company of trained musicians offers friendly service and everything musical for students, parents, and educators. We are proud to be your neighborhood choice for music!



MusicArts.com – Boasting one of the largest product offerings in the world, MusicArts.com is the home of music education. We offer educator approved band instruments and accessories like clarinets, saxophones, and the largest selection of reeds anywhere - with top brands like Rico and Vandoren. We also offer a wide variety of Violins, Electric Guitars, Acoustic Guitars, Mouthpieces and Accessories, and every method book or songbook you could ever need; including the best prices on Band Method Books!

## Rental Program

Our instrument rental program is the largest in the country – serving both individual schools with our educational services team and parents all over the country with our online rental program. Online we offer the following rental products: flute, clarinet, bass clarinet, alto saxophone, tenor saxophone, trumpet, trombone, French horn, baritone, percussion kit, bell kit, drum kit, violin, viola, and cello. To learn more, click Rentals at the top of the page or visit our [Instrument Rental Guide](#).

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## Basics of the Partnership

- Assist new band and orchestra parents navigate through our website to rent their first band or orchestra instrument
- You can earn \$18 -72 in credit per parent per night. (\$18/hr up to 4 hrs)
- Most nights last between 2-4 hours.
- Most nights are M-Th nights from 4-5pm to 7-9pm in August
- Credit will be issued at the end of rental season for the entire booster group



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## Logistics of the Partnership

- Booster group sign in sheets will be provided
- Booster group must keep track of any individualized credits
- Booster parents are responsible for getting to and from the events
- Booster parents are paid for time regardless of how many rent
- Booster parents must have a cell phone device with most up to date browser
- Music & Arts will only pay for the number of boosters we requested.



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## Training for the Partnership

- Requires a 90 minute training session
- Parents must attend training to be eligible to participate
- Most nights for DVHS are in Deer Valley, Washington, Paradise Valley
- Other opportunities available Scottsdale, Dysart



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## Deer Valley HS Partnership

- Questions?
- Troy Schott – District Manager
  - 702-236-6864
  - [tschott@musicarts.com](mailto:tschott@musicarts.com)
- Jim Winslow – Regional Sales Director
  - 602-885-2535
  - [jwinslow@musicarts.com](mailto:jwinslow@musicarts.com)



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